

Message Text

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PAGE 01 MANAGU 05740 151728Z
ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 CIAE-00 INR-07 NSAE-00 /025 W
----- 013330 /71

R 151653Z DEC 76
FM AMEMBASSY MANAGUA
TO USDOC WASHDC
INFO SECSTATE WASHDC 1828

UNCLAS MANAGUA 5740

E.O. 11652: NA
TAGS: BEXP, PINR, NU
SUBJECT: WTDR/FTI SOMOZA & CIA. LTDA., A

REF: USDOC 20522

1. NICARAGUA 2. COUNTRY CODE: 219 3. SERIAL NO.: 0004400

4. SOMOZA & CIA. LTDA., A

4A. CODE: 4B. CODE: A 4C. CODE: X

5. APARTADO POSTAL 67; KM 4-1/2 CARRETERA SUR

6. MANAGUA, NICARAGUA

7. ESTABLISHED: 1952 8. EMPLOYEES: 80

9. SIZE: (19-X) LARGE 10. REPUTATION: (22-X) GOOD

11. SELLS IMPORTED PRODUCTS IN NICARAGUA.

12. REPORT DATE: 12/76

13A. 37111/135 RETAILER, DISTRIBUTOR, IMPORTER OF AUTOMOBILES;
13B. 37112/135 RETAILER, DISTRIBUTOR, IMPORTER OF TRUCKS;
13C. 35230/135 RETAILER, DISTRIBUTOR, IMPORTER OF FARM MACHINERY
AND EQUIPMENT;
13D. 3510/135 RETAILER, DISTRIBUTOR, IMPORTER OF CONSTRUCTION
MACHINERY;
13E. 35194/135 RETAILER, DISTRIBUTOR, IMPORTER OF DIESEL ENGINES;
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13F. 33530/2 AGENT FOR ALUMINUM SHEET, PLATE AND FOIL;

13G. 33540/2 AGENT FOR ALUMINUM EXTRUDED PRODUCTS;

14. CONTACT: MR. BENJAMIN ELIZONDO TITLE: GENERAL MANAGER

15. CABLE: COLSOMOZACO 16. TELEX: 1048

17. PHONE: 61090

18. FINANCIAL REFERENCES: BANCO NACIONAL DE NICARAGUA, APARTADO POSTAL 328; BANK OF AMERICA NT & SA APARTADO POSTAL 2409; BANCO DE AMERICA, APARTADO POSTAL 285; BANCO DE CENTROAMERICA, APARTADO POSTAL 4659, ALL IN MANAGUA; WHITNEY NATIONAL BANK, NEW ORLEANS, LOUISIANA.

19. TRADE REFERENCES: SAME AS ITEM 20 BELOW.

20. FOREIGN FIRMS REPRESENTED: DAIMIER BENZ AG., STUTTGART, GERMANY, EXCLUSIVE DISTRIBUTION OF AUTOMOBILES AND TRUCKS; WHITE TRUCK INTERNATIONAL DIVISION, CLEVELAND, OHIO, EXCLUSIVE DISTRIBUTION OF TRUCKS; REYNOLDS ALUMINUM CORPORTATION, RICHMOND, VIRGINIA, REPRESENTATION OF ALUMINUM AND ALUMINUM PRODUCTS; ACQUIRED 1954; NORDBERG MFG. CO., DIVISION OF REX CHAINBELT INC., MILWAUKEE, WISCONSIN, DISTRIBUTION OF INDUSTRIAL MACHINERY; MUELLER CO., DECATUR, ILLINOIS, DISTRIBUTION OF IRRIGATION PIPE AND EQUIPMENT, ACQUIRED 1966; GEHL BROTHERS INC., WEST BEND, WISCONSIN, DISTRIBUTION OF FARM MACHINERY; KOMATSU TRACTOR CO., JAPAN, DISTRIBUTION OF TRACTORS AND OTHER ROAD BUILDING MACHINERY; CITROEN CO., PARIS, FRANCE, DISTRIBUTION OF AUTOMOBILES; CALSA S.A., SARAGOZA, SPAIN, DISTRIBUTION OF CONSTRUCTION MACHINERY AND EQUIPMENT; OTHERS.

21. A. SOMOZA & CIA. LTDA. IS THE PARENT COMPANY OF COMPANIA DE DESARROLLO COMERCIAL S.A., WHICH DISTRIBUTES CONSTRUCTION AND AGRICULTURAL MACHINERY, AND OF DISTRIBUIDORA DE AUTOMOTORES S.A., THE LOCAL MERCEDES BENZ DEALERSHIP. IT IS ALSO THE NAME UNDER WHICH BOTH SUBSIDIARIES PLACE ORDERS, IMPORT, AND TRANSACT THEIR INTERNATIONAL BUSINESS. THE MACHINERY DISTRIBUTING COMPANY WAS ESTABLISHED IN 1968, AND EMPLOYS 25. IT DISTRIBUTES TRUCKS, TRACTORS AND ROAD BUILDING EQUIPMENT, DIESEL ENGINES AND MACHINERY, FARM MACHINERY, IRRIGATION EQUIPMENT AND SUPPLIES AND A VARIETY OF UNCLASSIFIED

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OTHER PRODUCTS FOR VARIOUS US AND FOREIGN CONCERNS. IT ALSO ACTS AS REPRESENTATIVE FOR ALUMINUM PRODUCTS, AND FOR INDUSTRIAL SUPPLIES. FIRM ACTED AS EXCLUSIVE DISTRIBUTOR OF ALLIS CHALMERS AGRICULTURAL MACHINERY FROM 1968 TO 1975. THE ONLY KNOWN ACTIVITY OF THE OTHER SUBSIDIARY, DISTRIBUIDORA DE AUTOMOTORES SA, IS THE DISTRIBUTION OF MERCEDES BENZ AND CITROEN AUTOMOBILES, TRUCKS AND BUSES. THIS FIRM ALSO OWNS A MOTOR VEHICLE REPAIR SHOP. SUBJECT FIRM IS WHOLLY OWNED BY GEN. ANASTASIO SOMOZA DEBAYLE,

PRESIDENT OF NICARAGUA AND CHIEF OF THE ARMED FORCES. FIRM ENJOYS
A GOOD REPUTATION IN LOCAL BANK AND COMMERCIAL CIRCLES AND IS
RECOMMENDED AS TRADE CONTACT FOR INTERESTED US CONCERNS. (IT IS
THE FIRM'S LONG-STANDING PRACTICE NOT TO VOLUNTEER ANY INFORMATION
REGARDING ITS OPERATIONS, SALES VOLUME, CAPITAL, ETC. THIS TYPE
OF FINANCIAL INFORMATION WAS NOT AVAILABLE FROM OTHER SOURCES.)

22. PREPARED BY: RJMONTES APPROVED BY: HVANDENBERG AT: US EMBASSY,
MANAGUA.
THEBERGE

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Message Attributes

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Disposition Event:
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